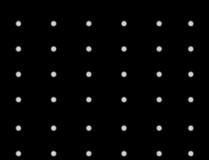


# Hire Top Legal Talent, On Demand

Legal.io - Business Overview



## **Cover Any Scope of Work**

Legal.io is a **single solution** for the legal hiring needs of the modern enterprise. Legal departments rely on our high-quality network of verified legal professionals to hire top legal talent quickly and efficiently, for both temporary and permanent roles:

### 01 | Recruitment

Find the best fit for any permanent legal role supported by our experience team of legal recruiters. Our temp-to-hire option is appealing for legal departments looking to onboard legal talent on a temporary basis before making a full-time hiring decision.

### 02 | Secondments

Hire one or more legal professionals, fully dedicated to your success. Ideal for covering interim gaps and quickly expanding your team's capacity. A typical Legal.io Secondment is 40 hours / week for a duration of 5 - 12 months.

### 03 | Flex Counsel

Increase your agility in responding to overflow work and unpredictable spikes. Hire experienced attorneys for ongoing needs and one-time projects. Clients typically leverage Flex Counsel for needs requiring 10 to 25 hours work / week.

### 04 | **BYO Talent**

Want to work with legal talent you already know? Legal.io's Bring-Your-Own-Talent option makes it easy to hire and manage legal resources, from contract to payment. We recognize the importance of retention, and offer industry-leading benefits.

## Hire For Any Legal Role

Legal.io's online platform connects a rapidly growing **community of over 18,000 legal and legal operations professionals**, allowing us to serve the needs of our clients holistically across a wide range of legal & compliance needs:

- 01 | Attorneys
- 02 | Legal Operations
- 03 | Contract Management
- 04 | Paralegals
- 05 | Trust & Safety

And more ...

#### Expertise

## **Skills & Locations**

#### **Business + Corporate**

Commercial Contracts Product Counsel Securities Counsel Marketing Counsel ...

#### **Regulatory + Compliance**

Privacy (GDPR / CCPA / ...) Payments / FinTech Regulatory Counsel Labor & Employment

#### Litigation

Subpoena Support Business Disputes Employment Disputes Document Review

#### **Legal Operations**

Contract Management E-billing & Panel Management Technology Implementations ....

#### **Intellectual Property**

Copyrights Trademarks Patents

#### **Real Estate**

Purchase & Sale Financing Lease

Since its inception in Stanford, CA in 2011, Legal.io's network of legal talent has grown to **cover all US States,** with concentrations in the major technology & financial hubs.

**Hiring outside of the US?** Legal.io can assist clients hiring talent for permanent roles in Canada, the UK & EU.



#### **Our Difference**

## Why Legal.io

| Quality     | Our team of experienced legal recruiters conducts a tech-<br>enabled, targeted search for each role. We only present a<br>limited number of highly qualified candidates to our clients.             |
|-------------|---|
| Speed       | We typically present and place candidates within 5 - 10<br>business days of a confirmed Scope of Work, and routinely<br>support more time-sensitive business needs.                                 |
| Cost        | By leveraging our talent platform, community, and data we are<br>able to deliver superior results for our clients, at rates that are<br>often 15% to 20% lower than traditional staffing companies. |
| Service     | We strive to make every interaction with our team quick,<br>transparent, and seamless, and aim to be a trusted vendor that is<br>friendly, non-intrusive and easy to work with.                     |
| Diversity   | We take pride in our key role in supporting our clients' D&I programs. Since 2019, 64% of the legal professionals we placed were women and 42% were diverse candidates.                             |
| Community   | We take a long-term view to the relationships we build, acting<br>as a resource for legal professionals in our network and<br>support them throughout their legal career.                           |
| Flexibility | Legal.io provides its clients with the ability to ramp up and<br>down as business needs require, and is able to support<br>predictable and less predictable workloads.                              |
| Expertise   | The depth of our network allows us to holistically serve the needs of our customers across a wide variety of roles, from attorneys to legal operations.   |